

## Kathleen Morrissey

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Kathleen Morrissey is a highly successful multi-state, multi-industry business development and sales expert who has worked with clients of all sizes, including Fortune companies worldwide. Her expertise in a multitude of markets – including public sector higher education, healthcare, energy, telecommunications and technology – allows her to share a wealth of industry knowledge with SPI client teams, while her problem-solving and solutions-oriented approach to procurement provides valuable insight to clients.

Kathleen's years of working in a wide variety of industries has led to an established network of contacts and long-term relationships with c-level executives. She has been highly effective in pursuing, capturing and leading multi-million dollar contract negotiations. Many of her successes have been with some of the most respected organizations in the world, providing business strategy and growing new business.

Kathleen holds bachelor's and master's degrees from the University of New Hampshire.