

Strategic Partnerships, Inc. (SPI), long recognized as a pioneer in the business of partnering public and private entities for commercial purposes, is now leading the way in the rapidly expanding arena of public-private partnerships.

SPI's Public-Private Partnership services include, but are not limited to, the following:

- Identification of upcoming P3
 - opportunities throughout the U.S.
 - long before public announcements are made;
- Positioning, introductions, and C-level meeting facilitation with decision-makers and stakeholders;
- Research and development of solution offerings, messaging, and capture strategy plans;
- Recommendations and introductions related to teaming coalitions
- Networking and Advocacy;
- Competitor Intelligence; and
- Guidance and strategy for proposal development, oral presentation preparation, and Best and Final Offer (BAFO) guidance.



SPI has successfully represented industry leaders for more than two decades.