



**Strategic Partnerships, Inc.**

*Partnering Public & Private Entities*

## Field Consultants

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Strategic Partnerships Inc. (SPI) is seeking new Field Consultants in Arizona, Arkansas, California, Colorado, Florida, Georgia, Indiana, Maryland, Massachusetts, Oregon, Tennessee, Texas, Utah and Washington!

We are looking for individuals with department head, director, vice president, or C-level experience in the public sector. If you have experience in state, county, city, K-12, or higher ed institutions, then you may be a great fit. This is a part time position so our consulting partners can help us as much or as little as they want. Enjoy the flexibility of working from home and making your own schedule. We don't ask our partners to do anything other than help us with strategy, networking, and some introductory meetings. SPI values your experience so join us at an hourly rate of your choosing!

SPI is a unique business development firm specializing in procurement consulting, market research, government affairs, knowledge transfer, and public-private partnerships. Founded by Mary Scott Nabers, a former elected official and author with unparalleled understanding of government, we strive for good government; we only assist industry leading companies that genuinely help the public entities they serve.

### **What SPI Brings to the Partnership**

SPI brings its internal support infrastructure to this partnership. We will recruit the client and make the determination of needs and services to be provided. We will formalize this agreement in a contract with specific deliverables. Each Client will have an Internal Client Team assigned to plan and implement the specific strategy for service. Each Client Team will have a Senior Consultant assigned to oversee all activities, including the oversight of any Field Consultants. The Field Consultant will be treated as a valuable member of the client team, and should be provided adequate background information from the client team to be properly prepared before engaging with the client. SPI will provide follow-up information to Field Consultants on progress of activities for those projects they participate in to keep them up to date when speaking with their local contacts.

### **What the Field Consultant Brings to the Partnership**

The Field Consultant is expected to bring either industry and local entity specific expertise and/or relationships with local decision makers that can help to provide access to SPI for its clients. The Field Consultant is expected to help provide strategy on how best to serve the needs of the client, set up meetings with key decision makers on a timely basis, and follow up with their SPI Team to ensure the deliverables that were promised have been met.

***If interested contact Bri Hardman***  
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