



# Texas Government Strategy Workshop

*Position your solutions for long-term success in Texas*



## The Opportunity

Government spending in Texas continues to be positive.

- ✓ Federal stimulus funds are still flowing to the state
- ✓ New Border Security funding announced
- ✓ Healthcare mandates require major overhauls in government
- ✓ Budget constraints are forcing consolidation and outsourcing

If ever there was an opportunity to increase public sector revenues, the time is now! The Strategic Partnerships Team has announced a workshop for government contractors. ***It will outline hundreds of upcoming new opportunities.*** Don't be left out!

## Who Should Attend?

- ✓ Leaders responsible for public sector revenue
- ✓ Account executives who sell to state and local sectors
- ✓ Small business owners
- ✓ Anyone interested in increasing business by selling to the public sector in Texas

## How Will You Benefit?

- ✓ Receive information about hundreds of upcoming opportunities...statewide
- ✓ Hear consultants explain how dozens of public entities are being transformed and changed
- ✓ Receive reports about what state agencies are asking for in their Legislative Appropriations Requests
- ✓ Hear researchers explain findings in new strategic plans...statewide
- ✓ Listen to former executives from various government jurisdictions explain best practices for selling successfully to certain areas of government
- ✓ Be among the first to hear how national trends will impact government contracting in Texas

Strategic Partnerships, Inc., one of the largest procurement consulting firms in the USA, works in all 50 states and researchers are acclaimed nationally.

Contact Reagan Weil for more information.  
512-531-3917

Limited seating available for this session.



The **Strategic EDGE Series of Training Services** leverages SPI's extensive experience in public service with a team of government researchers to deliver high-impact knowledge transfer programs.

SPI's workshops are delivered with a **strategic** approach to public-private partnerships.

**Save The Date:  
September 16, 2010  
Austin, Texas**