

Rich DePalma



Hands-on experience is the key to Rich DePalma's success as an SPI senior consultant. His consulting strengths are enhanced by his experience in having administered large, complex procurement studies for a number of major cities in a variety of states. He is particularly adept in procurement analysis, research, and political strategy.

Rich is also skilled in legal and regulatory analysis, program evaluation, program monitoring, reporting, and stakeholder outreach, all of which augment the value of his procurement consulting experience to SPI clients. Rich has analyzed billions of dollars' worth of government spending for cities such as New York, Boston, and Baltimore and has also conducted procurement research regarding states, counties and institutions of higher education that could lead to public-private partnership opportunities.

Rich holds a bachelor's degree in political science with a minor in business administration from the University of Arizona. He has also done graduate coursework in law at the University of San Diego School of Law.