

Kirk Yoshida



In his 15-year career with Strategic Partnerships, Kirk Yoshida has become well-versed in all levels of government procurement processes. He began his work with the SPI Team in 1999. He took a sabbatical to spend a year in Japan and returned to SPI as a Senior Government Research Consultant, where he was promoted to Consultant and later to Director of Information Services.

Kirk has worked in both the public and private sectors, which has broadened his understanding of partnering the two. Prior to joining SPI, Kirk held a number of different positions in the public sector. He worked for the City of Austin, the Railroad Commission of Texas, and the Texas Department of Transportation. Because of his years of researching procurement information, Kirk is particularly adept at finding, vetting, and analyzing potential contracting opportunities.

He is a master at being able to surround any issue or opportunity with historical data, budget information, legislative activity, vendor competitive analysis, and political implications.

Kirk holds a bachelor's degree in political science from the University of California, Irvine and a Master of Science in Information Studies from The University of Texas at Austin. He also attended the master's program at the Lyndon B. Johnson School of Public Affairs at The University of Texas at Austin.