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GROUP

Partnerships.

Press Release

For Immediate Release

Texas-based Strategic Partnerships, Inc., Florida's CJIS GROUP partner for unique vendor services

Austin, TX and Crawfordville, FL (April 3, 2008) - Two of the nation's premier government procurement consulting and research companies – Strategic Partnerships, Inc., and CJIS GROUP – are partnering to make unique services available to vendors seeking to increase their government contracting revenues.

Florida-based CJIS GROUP provides information and data on criminal justice and public safety information technology needs, plans and projects for state and local law enforcement, courts, corrections, integrated justice, homeland security, emergency management and other areas related to public safety throughout the United States. The company provides an Internetbased service supported by a global advisory network of criminal justice and public safety professionals and an online research database to deliver market information to both government and the IT industry.

CJIS also provides consulting services, subject matter expertise, strategic planning, marketing and sales support, education and training and custom research.

Strategic Partnerships, Inc. is a full-service government relations procurement consulting firm that specializes in procurement consulting, governmental affairs, customized research, government sales training and other services for vendors interested in selling to government. Although based in Texas and concentrating heavily on sales to government entities in Texas – state government, city and county government, K-12 public schools, higher education, community colleges and healthcare - the firm serves clients in other states, particularly with its nationwide government sales training programs and its research services.

SPI's research division dissects planning documents, follows legislative appropriation requests, and analyzes budgets and bond packages. The team uses proprietary methods to uncover contracting opportunities and is recognized nationally for its ability to alert clients to opportunities before any public announcements are made.

The team monitors and processes hundreds of information sources daily to glean relevant data for clients.

"Our clients have won billions of dollars in government contracts," said SPI President and CEO Mary Scott Nabers, "and our partnership with CJIS GROUP will bring even more value to vendors seeking criminal justice and public safety contracting opportunities nationwide."

"This partnership will provide information technology vendors with CJIS GROUP's one-of-a-kind research and custom services and SPI's enviable record of success in partnering public and private entities," said <u>P.J. Doyle</u>, CJIS GROUP's president.

The partnership between the two firms means that IT vendors seeking government contracting opportunities will have access not only to a database tailored to their needs relative to criminal justice and public safety, but also to a cadre of proven former executive-level government decision-makers who can guide them through the process.

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About CJIS GROUP:

CJIS GROUP (www.CJISGROUP.com) was founded in 1998 in Tallahassee, Fla., and its online research databases make the company recognized as the leading provider of criminal justice, public safety and homeland security market research and advisory services.

About Strategic Partnerships, Inc.:

SPI (<u>www.spartnerships.com</u>) was founded in 1994 in Austin, Tex., and its staff of consultants and researchers collectively boast more than 400+ years of executive level experience in government and have assisted clients in the closing of billions of dollars in government contracts.